

2、练习分析本题中的时间安排。

[illegible]



THIS CREDIT IS AVAILABLE BY NEGOTIATION WITH ANY BANK.  
THIS CREDIT IS OPERATIVE AND SUBJECT TO UNIFORM CUSTOMS 1993 REVISION  
PUBLICATION NO. 500.

问题:

- 1、该信用证的受益人是谁?
- 2、该信用证的开证行是哪家银行?
- 3、该信用证的开证申请人是谁?
- 4、该信用证是否是可以撤销

三、制单练习: 根据下列信用证以及所附资料审核相关单证。

Received from : SUMITOMO BANK LTD OSAKA JAPAN  
Destination : BANK OF CHINA, THE  
GUANGZHOU (GUANGDONG BRANCH)  
Message Type : 700 ISSUE OF A DOCUMENTARY CREDIT  
Date : 17 Feb 2009

:27 : Sequence of Total  
1/1  
:40A : Form of Documentary Credit  
IRREVOCABLE  
:20 : Documentary Credit Number  
BTN0600278  
:31C : Date of Issue  
090210  
:31D : Date of Expiry, Place of Expiry  
090420, CHINA  
:50 : Applicant  
TKAMRA CORPORATION  
6-7, KAWARA MACH OSAKA JAPAN  
  
:59 : Beneficiary  
GUANGZHOU TIANYI TRADING CO. LTD.  
NO 5, BAIYUN ROAD, GUANGZHOU, CHINA  
  
:32B : Currency Code  
Amount USD10, 000.00  
:41D : Available With... By...  
ISSUING BANK  
BY SIGHT PAYMENT  
:43P : Partial Shipments  
NOT PERMITTED

:43T : Transshipment  
NOT PERMITTED

::44A : Loading on Board/Dispatch/Taking in Charge  
GUANGZHOU

:44B : For Transportation to ...  
OSAKA

:44C : Latest Date of Shipment  
090330

:45A : Description of Goods and/or Services  
5,000 PCS FC54381 CAMPING CHAIRS  
AS PER ORDER PIC 428 AT USD 2.00/PC  
CIF OSAKA

:46A : Documents Required  
+ SIGNED COMMERCIAL INVOICE IN 3-FOLD.  
+ PACKING LIST IN 2-FOLD.  
+ FULL SET OF ORIGINAL CLEAN ON BOARD MARINE BILL OF LADING  
MADE OUT TO THE ORDER, MARKED FREIGHT PREPAID AND NOTIFY  
APPLICANT  
+ CERTIFICATE OF ORIGIN ISSUED BY COMPETENT AUTHORITIES  
+ FULL SET OF NEGOTIABLE INSURANCE POLICY FOR 110 PCT OF  
INVOICE VALUE, COVERING ALL RISKS

+71B: Charges  
ALL BANK CHARGES IN CONNECTION WITH THIS DOCUMENTARY  
CREDIT EXCEPT ISSUING BANK'S OPENING COMMISSION AND  
TRANSMISSION COSTS ARE FOR ACCOUNT OF BENEFICIARY.

48: Presentation Period  
WITHIN 15 DAYS AFTER THE DATE OF SHIPMENT BUT WITHIN THE  
VALIDITY OF THE CREDIT.

相关资料:

发票号码: TY001

发票日期: 2009.03.15

C/O 号码: GZ/30015/09165

船名: COSCO/TIGER V.001

集装箱号: COS43220890/20'

装运港: GUANGZHOU

毛重: 2.5KGS/CARTON

净重: 2KGS/CARTON

总体积: 40 CBM

提单号码: COS02-33511

提单日期: 2009.03.16  
唛头: TKAMRA/ NO.1-200  
包装: 1,000 CARTONS

### 实训项目九：询盘

#### 一、实训目标和任务：询盘

#### 二、基本要求

根据客户来函，向对方询盘，要求用英文书写，表达清楚、内容完整。

#### 三、下载模板:见单证模板

#### 四、参考资料

假设你是加拿大 ABC 公司(ABC GENERAL TRADING CO.)的业务员 ANDY BURNS，你公司正在大量求购瓷器(Chinaware)。一位客户从网上了解到你公司的情况并给你公司发来邮件，希望建立业务关系。请根据该邮件给你的客户回信，就客户信中提到的 DR 系列中的 DR2010, DR2202, DR2211, DR2300 and DR2401 等型号商品进行询盘并索要样品以供检验评判，写信时间为 2005 年 10 月 14 日。客户邮件如下：

GREATWALL?TRADING CO., LTD. 29TH FLOOR KINGSTAR MANSION,623JINLIN RD.,  
SHANGHAI, CHINA TEL: (021)82588666 FAX: (021)82588999 ZIP CODE: 200002 Oct 12,  
2005 ABC GENERAL TRADING CO., LTD #112 JALAN STREET, TORONTO, CANADA  
TEL: (+01)7324554 FAX: (+01)3456854

E-MAIL: andy@neo.com Dear Mr. Andy Burns, From the Internet we have learned that you are in the market for chinaware, which just falls within our business scope. We are now writing you in the hope of entering into business relations with you. As a leading trading company in Shanghai and backed by nearly 20 years of export experience, we have good connections with some reputable ceramics factories and sufficient supplies and on-time delivery are guaranteed. To give you a general idea of our products, we enclose a complete set of leaflets showing various products being handled by this corporation with detailed specifications and means of packing. Quotations

and samples will be sent upon receipt of your specific enquiries. In particular, we could like to inform you that we have a new line that may be most suitable for your requirements--DR series. They are all made of first-class porcelain, decorated with hand-painted patterns, and packed in eye-catching gift cases. Most of articles are available from stock.

We are sure you will find a ready sale for our products in Canada as have other retailers throughout Europe and USA. Please let us know if we may be of further assistance, and we are looking forward to your specific inquiry.

Yours faithfully,

GREATWALL Trading Co., Ltd.

CHANGCHUN Zhao