一、根据信用证样单中的具体内容,并已知: L/C NO.95008AC。

要求: 1、对 L/C 的内容进行解释, 并分析;

2、练习分析本题中的时间安排。

信用证分析单

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二、信用证:

TO: BANK OF CHINA, NINGBO

FROM: SANWA BANK LTD, TOKYO DEC 6, 2005

WE OPEN AN IRREVOCABLE DOCUMENTARY LETTER OF CREDIT NO. HC20 —A—1726 ISSUED DEC. 6, 2005.

BENEFICIARY: NINGBO HONGYI EXPORT CO., LTD.

NO. 219 NINGFENG ROAD, NINGBO, CHINA

APPLICANT: SAKI INTERNATIONAL CO., LTD. SANWA BLDG. 1—6 KAWARAMACHI 4—CHOME, TOKYO, JAPAN

AMOUNT: USD13000.00

EXPIRY FOR NEGOTIATION: FEB. 15, 2006 AVAILABLE BY THEIR DRAFTS AT SIGHT DRAWN ON THE SANWA BANK LTD., LONDON FOR 100 PERCENT OF INVOICE VALUE TOGETHER WITH THE FOLLOWING DOCUMENTS:

FULL SET OF CLEAN ON BOARD OCEAN BILL OF LADING MADE OUT TO ORDER AND BLANK ENDORSED MARKED FREIGHT PREPAID NOTIFY THE APPLICANT NOT LATER THAN JAN. 31, 2006

- SIGNED COMMERCIAL INVOICE IN THREE COPIES
- PACKING LIST IN THREE COPIES
- CERTIFICATE OF WEIGHT IN FOUR COPIES
- MEASUREMENT LIST IN FOUR COPIES
- BENEFICIARY' S CERTIFICATE IN TWO COPIES STATING THAT THREE SETS OF EACH NON—NEGOTIA—BLE DOCUMENT HAVE BEEN AIRMAILED DIRECT TO THE BUYER IMMEDIATELY AFTER SHIPMENT

COVERING:

10000 PIECES LEATHER BAGS AT USD1. 30 PER PC CFR TOKYO AS PER S/C 2000MAF—9—26

INSURANCE TO BE COVERED BY BUYERS

SHIPMENT FROM: CHINESE PORT

TO: TOKYO, JAPAN

PARTIAL SHIPMENT: ALLOWED

TRANSSHIPMENT: ALLOWED

DRAFT MUST BE PRESENTED FOR NEGOTIATION WITHIN 15 DAYS AFTER THE DATE OF B/L OR OTH—ER SHIPPING DOCUMENTS BUT WITHIN CREDIT EXPIRY.

SPECIAL INSTRUCTIONS:

- -T. T. REIMBURSEMENT IS UNACCEPTABLE
- -ALL BANKING CHARGES OUTSIDE JAPAN FOR BENEFICIARY'S ACCOUNT
- -NEGOTIATING BANK MUST SEND DOCUMENTS TO US IN TWO CONSECUTIVE AIRMAILS AND DRAFTS TO DRAWEE BANK

THIS CREDIT IS AVAILABLE BY NEGOTIATION WITH ANY BANK. THIS CREDIT IS OPERATIVE AND SUBJECT TO UNIFORM CUSTOMS 1993 REVISION PUBLICATION NO. 500.

问题:

- 1、该信用证的受益人是谁?
- 2、该信用证的开证行是哪家银行?
- 3、该信用证的开证申请人是谁?
- 4、该信用证是否是可以撤销
- 三、制单练习:根据下列信用证以及所附资料审核相关单证。

Received from : SUMITOMO BANK LTD OSAKA JAPAN

: BANK OF CHINA, THE Destination

GUANGZHOU (GUANGDONG BRANCH)

: 700 ISSUE OF A DOCUMENTARY CREDIT : 17 Feb 2009 Message Type

Date

:27 : Sequence of Total

1/1

:40A : Form of Documentary Credit

IRREVOCABLE

:20 : Documentary Credit Number

BTN0600278

:31C : Date of Issue

090210

:31D : Date of Expiry, Place of Expiry

090420, CHINA

:50 : Applicant

TKAMRA CORPORATION

6-7, KAWARA MACH OSAKA JAPAN

:59 : Beneficiary

GUANGZHOU TIANYI TRADING CO. LTD. NO 5, BAIYUN ROAD, GUANGZHOU, CHINA

:32B : Currency Code

Amount USD10, 000.00

:41D : Available With ... By ...

ISSUING BANK

BY SIGHT PAYMENT

:43P : Partial Shipments

NOT PERMITTED

:43T : Transshipment NOT PERMITTED

::44A : Loading on Board/Dispatch/Taking in Charge

GUANGZHOU

:44B : For Transportation to ... OSAKA

:44C : Latest Date of Shipment 090330

:45A: Description of Goods and/or Services 5,000 PCS FC54381 CAMPING CHAIRS AS PER ORDER PIC 428 AT USD 2.00/PC CIF OSAKA

:46A: Documents Required

- + SIGNED COMMERCIAL INVOICE IN 3-FOLD.
- + PACKING LIST IN 2-FOLD.
- + FULL SET OF ORIGINAL CLEAN ON BOARD MARINE BILL OF LADING MADE OUT TO THE ORDER, MARKED FREIGHT PREPAID AND NOTIFY APPLICANT
- + CERTIFICATE OF ORIGIN ISSUED BY COMPETENT AUTHORITIES
 - + FULL SET OF NEGOTIABLE INSURANCE POLICY FOR 110 PCT OF INVOICE VALUE, COVERING ALL RISKS

+71B: Charges

ALL BANK CHARGES IN CONNECTION WITH THIS DOCUMENTARY CREDIT EXCEPT ISSUING BANK'S OPENING COMMISSION AND TRANSMISSION COSTS ARE FOR ACCOUNT OF BENEFICIARY.

48: Presentation Period

> WITHIN 15 DAYS AFTER THE DATE OF SHIPMENT BUT WITHIN THE VALIDITY OF THE CREDIT.

相关资料:

发票号码: TY001

发票日期: 2009.03.15

C/O 号码: GZ/30015/09165 船名: COSCO/TIGER V. 001 集装箱号: COS43220890/20'

装运港: GUANGZHOU 毛重: 2.5KGS/CARTON 净重: 2KGS/CARTON

总体积: 40 CBM

提单号码: COS02-33511

提单日期: 2009.03.16

唛头: TKAMRA/ NO. 1-200

包装: 1,000 CARTONS

实训项目九: 询盘

一、实训目标和任务: 询盘

二、基本要求

根据客户来函,向对方询盘,要求用英文书写,表达清楚、内容完整。

三、下载模板:见单证模板

四、参考资料

假设你是加拿大 ABC 公司(ABC GENERAL TRADING CO.)的业务员 ANDY BURNS, 你公司正在大量求购瓷器(Chinaware)。一位客户从网上了解到你公司的情况并给你公司发来邮件,希望建立业务关系。请根据该邮件给你的客户回信,就客户信中提到的 DR 系列中的 DR2010, DR2202, DR2211, DR2300 and DR2401 等型号商品进行询盘并索要样品以供检验评判,写信时间为 2005 年 10 月 14 日。 客户邮件如下:

GREATWALL?TRADING CO., LTD. 29TH FLOOR KINGSTAR MANSION,623JINLIN RD., SHANGHAI, CHINATEL: (021)82588666 FAX: (021)82588999 ZIP CODE: 200002 Oct 12, 2005 ABC GENERAL TRADING CO., LTD #112 JALAN STREET, TORONTO, CANADA TEL: (+01)7324554 FAX: (+01)3456854

E-MAIL: andy@neo.com Dear Mr. Andy Burns, From the Internet we have learned that you are in the market for chinaware, which just falls within our business scope. We are now writing you in the hope of entering into business relations with you. As a leading trading company in Shanghai and backed by nearly 20 years of export experience, we have good connections with some reputable ceramics factories and sufficient supplies and on-time delivery are guaranteed. To give you a general idea of our products, we enclose a complete set of leaflets showing various products being handled by this corporation with detailed specifications and means of packing. Quotations

and samples will be sent upon receipt of your specific enquiries. In particular, we could like to inform you that we have a new line that may be most suitable for your requirements--DR series. They are all made of first-class porcelain, decorated with hand-painted patterns, and packed in eye-catching gift cases. Most of articles are available from stock.

We are sure you will find a ready sale for our products in Canada as have other retailers throughout Europe and USA. Please let us know if we may be of further assistance, and we are looking forward to your specific inquiry.

Yours faithfully,

GREATWALL Trading Co., Ltd.

CHANGCHUN Zhao